



Business Development Internship

We are looking for a Business Development Intern to join our team. In this role, the intern will work on business development projects and assist in the recruitment and servicing of partners for the Huddle Up Group in order to drive revenue and fulfill the organization's mission. You will work through various individual and team assignments to continually evolve the various tools, models, and research used to drive the Huddle Up Group's consulting and Sports Tourism Index + SCOUT business.

Position Responsibilities:

- Work with sales teams to develop new leads and establish partner databases.
- Mine the extensive data of the Sports Tourism Index + SCOUT platform to ensure effectiveness and efficiency of Huddle Up Group partners.
- Field and fulfill requests for various sales inquiries from the team.
- Communicate with Huddle Up Group stakeholders and provide distinguished client services.
- Serve as the secondary business development, sales and client management contact for Huddle Up Group stakeholders.
- Assist in the planning and execution of the HUDDLE UP 2023 sports tourism conference.
- Provide internal business development support to Huddle Up Group Director of Partnerships.

Supervised by: Cole McKeel, Director of Partnerships

Qualifications:

- Bachelor's Degree or in progress.
- Entrepreneurial and sales-minded.
- Strong personal organizational and time management skills.
- Ability to work in a fast paced environment with a lot of ambiguity.
- Analytical with a strong attention to detail.
- Strong problem solving skills.
- Intrinsically motivated.
- Interest in Sports Tourism Industry, Sports Management, Sports Events.

Salary – \$2,000 stipend.

Dates – Spring semester 2023.

Job location – Remote.

Additional information about the Huddle up Group – www.HuddleUpGroup.com

Interested applicants are to send an email of interest to Cole@HuddleUpGroup.com. The email should include one attached PDF document of no more than three total pages (the PDF should include a

one-page cover sheet and a resume no longer than two-pages, including professional references). No phone calls please.